

RAFFLES MEDICAL GROUP LTD

(Co Reg No: 198901967K)

AUDITED FULL YEAR FINANCIAL STATEMENT AND RELATED ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2017

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| Consolidated Statement of Profit or Loss | 2017 S\$'000 | 2016 S\$'000 | Change % |
|---|-----------------|-----------------|-------------|
| _ | | | |
| Revenue | 477,583 | 473,608 | 8.0 |
| Other operating income | 3,833 | 3,529 | 8.6 |
| Inventories and consumables used | (54,067) | (51,235) | 5.5 |
| Purchased and contracted services | (39,559) | (40,415) | (2.1) |
| Staff costs | (247,600) | (241,736) | 2.4 |
| Depreciation of property, plant and equipment | (14,388) | (14,491) | (0.7) |
| Amortisation of intangible assets | (604) | (174) | nm |
| Operating lease expenses | (13,204) | (14,215) | (7.1) |
| Other operating expenses | (31,908) | (32,925) | (3.1) |
| Profit from operating activities | 80,086 | 81,946 | (2.3) |
| Finance income | 936 | 1,138 | (17.8) |
| Finance expenses | (204) | (154) | 32.5 |
| Profit before tax | 80,818 | 82,930 | (2.5) |
| Tax expense | (12,157) | (14,984) | (18.9) |
| Profit for the year | 68,661 | 67,946 | 1.1 |
| Profit attributable to : | | | |
| Owners of the Company | 70,779 | 70,210 | 8.0 |
| Non-controlling interests | (2,118) | (2,264) | (6.4) |
| Profit for the year | 68,661 | 67,946 | 1.1 |

Note: nm denotes not meaningful



1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd).

| 2017 | 2016 | Change |
|---------|--|--|
| S\$'000 | S\$'000 | % |
| 68,661 | 67,946 | 1.1 |
| | | |
| | | |
| (169) | (4,029) | (95.8) |
| 68,492 | 63,917 | 7.2 |
| | | |
| 70,495 | 67,267 | 4.8 |
| (2,003) | (3,350) | (40.2) |
| 68,492 | 63,917 | 7.2 |
| | \$\$'000 68,661 (169) 68,492 70,495 (2,003) | \$\$'000 \$\$'000 68,661 67,946 (169) (4,029) 68,492 63,917 70,495 67,267 (2,003) (3,350) |

Explanatory notes to the Consolidated Statement of Profit or Loss

- 1. Higher inventories and consumables was due to increased sales of medical supplies and services.
- 2. Staff cost increased in tandem with higher volume of business in the Group. The rate of increase for staff cost was higher than the growth in revenue mainly due to annual staff wage increments.
- 3. Effective tax rate decreased due to utilisation of tax losses and higher tax incentives claimed.
- 4. Profit from operating activities before taxation includes the following:

| | 2017 | 2016 |
|---|---------|---------|
| Group | S\$'000 | S\$'000 |
| (a) Other operating income | | |
| Changes in fair value of investment properties | 3,085 | 1,530 |
| (b) Other operating expenses | | |
| Allowance for doubtful receivables | 1,481 | 1,028 |
| Loss on disposal of property, plant and equipment, net | 10 | - |
| Property, plant and equipment written off | 143 | 154 |
| Write-off for stock obsolescence | 155 | 175 |
| Donations | 411 | 12 |
| Foreign exchange loss | 134 | 566 |
| 5. The adjustment for under and over provision of tax in respect of prior years are as follows: | | |
| | 2017 | 2016 |
| Group | S\$'000 | S\$'000 |
| Deferred tax expense | | |
| Under provision in respect of prior years | 57 | 64 |
| Current tax expense | | |
| Under provision in respect of prior years | 254 | 48 |



1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

| | Group | | Compa | any |
|---|---------------------------------------|---------|--------------|---------|
| | 2017 | 2016 | 2017 | 2016 |
| Statements of Financial Position | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| | | | | |
| Non-current assets | | | | |
| Property, plant and equipment | 384,021 | 270,066 | 7,585 | 8,040 |
| Intangible assets and goodwill | 36,773 | 30,660 | 1,296 | 93 |
| Investment properties | 385,498 | 371,472 | - | - |
| Subsidiaries | - | - | 551,131 | 451,431 |
| Deferred tax assets | 1,025 | 437 | - | _ |
| Trade and other receivables | 3,060 | 4,711 | 7,663 | 7,658 |
| | 810,377 | 677,346 | 567,675 | 467,222 |
| Current assets | | | | |
| Inventories | 9,955 | 9,994 | 2,491 | 2,643 |
| Trade and other receivables | 87,259 | 101,408 | 124,626 | 103,234 |
| Cash and cash equivalents | 98,270 | 111,883 | 5,716 | 32,619 |
| Cach and Cach Equivalence | 195,484 | 223,285 | 132,833 | 138,496 |
| Total assets | 1,005,861 | 900,631 | 700,508 | 605,718 |
| | | | | |
| Equity attributable to owners of the Company | | | | |
| Share capital | 340,201 | 314,165 | 340,201 | 314,165 |
| Reserves | 393,849 | 352,223 | 268,350 | 242,894 |
| | 734,050 | 666,388 | 608,551 | 557,059 |
| Non-controlling interests | 17,575 | 15,456 | - | - |
| Total equity | 751,625 | 681,844 | 608,551 | 557,059 |
| Non-current liabilities | | | | |
| Loans and borrowings | 38,000 | 16,947 | _ | _ |
| Trade and other payables | 15,102 | 4,397 | 58 | 96 |
| Other financial liabilities | 1,773 | 8,377 | - | - |
| Deferred tax liabilities | 4,870 | 4,853 | 899 | 722 |
| Beleffed tax habilities | 59,745 | 34,574 | 957 | 818 |
| | · · · · · · · · · · · · · · · · · · · | , | | _ |
| Current liabilities | | | | |
| Loans and borrowings | 41,204 | 13,451 | 37,262 | 9,518 |
| Current tax liabilities | 12,904 | 14,163 | 271 | 1,644 |
| Trade and other payables | 126,305 | 144,728 | 53,467 | 36,679 |
| Other financial liabilities | 2,941 | 166 | - | - |
| Insurance contract provisions | 11,137 | 11,705 | - | |
| | 194,491 | 184,213 | 91,000 | 47,841 |
| Total liabilities | 254,236 | 218,787 | 91,957 | 48,659 |
| Total equity and liabilities | 1,005,861 | 900,631 | 700,508 | 605,718 |
| | - | | | |



1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year. (Cont'd)

Explanatory notes to the Statements of Financial Position

- 1. Property, plant and equipment increased by S\$114.0 million, primarily due to reclassification of investment property to property, plant and equipment.
- 2. Investment properties increased by S\$14.0 million, largely due to the investment property development expenditure pertaining to projects for Raffles Medical Shanghai Hospital and Raffles Medical Chongqing Hospital.
- 3. Trade and other receivables decreased mainly due to settlement of receivables from non-controlling interests of the subsidiaries acquired in 2015.
- 4. The Group's net cash position reduced from S\$81.5 million as at 31 December 2016 to S\$19.1 million as at 31 December 2017. This was primarily due to higher project expenditure incurred for Raffles Hospital Extension and Raffles Medical Hospital projects in Shanghai and Chongqing.
- 5. Trade and other payables decreased largely due to decreased payables to non-controlling interests of the subsidiaries acquired in 2015.
- 6. The increase in loans and borrowings was due to bank loans obtained to finance the project expenditure incurred for Raffles Hospital Extension and Raffles Medical Hospital projects in Shanghai and Chongqing.
- 7. Other financial liabilities decreased due to the adjustment to the present value of the exercise price of written put options with the non-controlling shareholders in respect of the subsidiaries acquired in 2015.

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

| As at 31 | /12/2017 | As at 31 | /12/2016 |
|--------------------|----------------------|--------------------|----------------------|
| Secured S\$'000 | Unsecured S\$'000 | Secured S\$'000 | Unsecured S\$'000 |
| - | 41,204 | - | 13,451 |

Amount repayable after one year

| As at 31 | /12/2017 | As at 31 | /12/2016 |
|--------------------|----------------------|--------------------|----------------------|
| Secured S\$'000 | Unsecured S\$'000 | Secured S\$'000 | Unsecured S\$'000 |
| - | 38,000 | - | 16,947 |

Details of any collateral

Nil.



1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | 2017 S\$'000 | 2016 S\$'000 |
|---|-----------------|---|
| Cash flows from operating activities | 39 000 | 39 000 |
| Profit for the year | 68,661 | 67,946 |
| Adjustments for : | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Amortisation of intangible assets | 604 | 174 |
| Changes in fair value of investment properties | (3,085) | (1,530) |
| Depreciation of property, plant and equipment | 14,388 | 14,491 |
| Equity-settled share-based payment transactions | 2,449 | 2,656 |
| Finance expenses | 204 | 154 |
| Finance income | (936) | (1,138) |
| Loss on disposal of property, plant and equipment, net | 10 | - |
| Property, plant and equipment written off | 143 | 154 |
| Tax expense | 12,157 | 14,984 |
| | 94,595 | 97,891 |
| Changes in working capital : | | |
| Inventories | 39 | (417) |
| Trade and other receivables | 16,343 | (28,474) |
| Trade and other payables | (13,109) | 24,025 |
| Insurance contract provisions | (568) | (1,099) |
| Cash generated from operations | 97,300 | 91,926 |
| Tax paid | (13,970) | (12,693) |
| Interest paid | (637) | (379) |
| Net cash from operating activities | 82,693 | 78,854 |
| Cash flows from investing activities | | |
| Interest received | 952 | 1,188 |
| Proceeds from disposal of property, plant and equipment | 12 | - |
| Purchase of property, plant and equipment | (10,007) | (14,497) |
| Acquisition of intangible assets | (5,888) | - |
| Payment for investment properties under development | (125,733) | (31,063) |
| Net cash used in investing activities | (140,664) | (44,372) |
| | | |
| Cash flows from financing activities | (44.200) | (42.000) |
| Dividends paid to owners of the Company | (14,389) | (13,980) |
| Dividends paid to non-controlling interests | | (116) 623 |
| Loan from subsidiary's non-controlling interest Proceeds from issue of shares under share option scheme | 233 5,278 | 7,093 |
| | 5,276 4,122 | 7,093 |
| Proceeds from issue of shares to non-controlling interests of subsidiaries | • | 05 996 |
| Proceeds from bank loans | 236,219 | 95,886 |
| Repayment of bank loans | (186,721) | (97,992) |
| Net cash from/(used in) financing activities | 44,742 | (8,486) |
| Net (decrease)/increase in cash and cash equivalents | (13,229) | 25,996 |
| Cash and cash equivalents at 1 January | 111,883 | 86,057 |
| Effect of exchange rate fluctuations on cash held | (384) | (170) |
| Cash and cash equivalents at 31 December | 98,270 | 111,883 |
| | | |

Explanatory notes to the Statement of Cash Flows

The Group's cash and cash equivalents reduced from S\$111.9 million as at 31 December 2016 to S\$98.3 million as at 31 December 2017. This was mainly due to more cashflows used to fund Raffles Hospital Extension, Raffles Medical Hospital projects in Shanghai and Chongqing, purchase of property, plant and equipment as well as dividend payment to shareholders of the Company, despite strong cashflows generated by the Group from operations.



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

| Group | Share capital S\$'000 | Translation reserve S\$'000 | Share option reserve S\$'000 | Revaluation reserve S\$'000 | Other reserve S\$'000 | Accumulated profits S\$'000 | Total attributable to owners of the Company S\$'000 | Non- controlling interests S\$'000 | Total equity S\$'000 |
|---|-----------------------------|-----------------------------------|------------------------------|-----------------------------------|-----------------------|-----------------------------|--|---|----------------------------|
| At 1 January 2016 | 286,366 | (1,149) | 21,089 | 1,712 | (8,790) | 303,877 | 603,105 | 18,922 | 622,027 |
| Total comprehensive income for the year | | | | | | 70.040 | 70.040 | (0.004) | 07.040 |
| Profit for the year | - | - | | - | - | 70,210 | 70,210 | (2,264) | 67,946 |
| Other comprehensive income Foreign currency translation differences - foreign operations | - | (2,943) | - | - | - | - | (2,943) | (1,086) | (4,029) |
| Total other comprehensive income for the year | - | (2,943) | - | - | - | - | (2,943) | (1,086) | (4,029) |
| Total comprehensive income for the year | - | (2,943) | - | - | - | 70,210 | 67,267 | (3,350) | 63,917 |
| Transactions with owners, recognised directly in equity | | | | | | | | | |
| Contributions by and distributions to owners | | | | | | | | | |
| Issue of shares upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme | 7,093 | - | - | - | - | - | 7,093 | - | 7,093 |
| Issue of shares in lieu of cash dividends of 4.5 cents per ordinary share pursuant to Raffles Medical Group Ltd Scrip Dividend Scheme (1) | 20,706 | - | - | - | - | - | 20,706 | - | 20,706 |
| Value of employee services received for issue of share options | - | - | 2,656 | - | - | - | 2,656 | - | 2,656 |
| Final dividend paid of 4.5 cents (1) per ordinary share - Cash | - | - | - | - | - | (5,246) | (5,246) | - | (5,246) |
| Final dividend paid of 4.5 cents ⁽¹⁾ per ordinary share - Scrip | - | - | - | - | - | (20,706) | (20,706) | - | (20,706) |
| Interim dividend paid of 0.5 cent per ordinary share - Cash | - | - | - | - | - | (8,734) | (8,734) | - | (8,734) |
| Dividends distributed to non- controlling shareholder of a subsidiary | - | - | - | - | - | - | - | (116) | (116) |
| Total contributions by and distributions to owners | 27,799 | - | 2,656 | - | - | (34,686) | (4,231) | (116) | (4,347) |
| Changes in ownership interests in subsidiaries | | | | | | | | | |
| Present value of the exercise price of written put options | - | - | - | - | 247 | - | 247 | - | 247 |
| Total changes in ownership interests in subsidiaries | - | - | | - | 247 | - | 247 | - | 247 |
| Total transactions with owners | 27,799 | - | 2,656 | - | 247 | (34,686) | (3,984) | (116) | (4,100) |
| At 31 December 2016 | 314,165 | (4,092) | 23,745 | 1,712 | (8,543) | 339,401 | 666,388 | 15,456 | 681,844 |

⁽¹⁾ This dividend payment was based on the issued ordinary shares of the Company prior to subdivision of each ordinary share in the capital of the Company into three ordinary shares which was completed on 11 May 2016.



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd).

| Group | Share capital S\$'000 | Translation reserve S\$'000 | Share option reserve S\$'000 | Revaluation reserve S\$'000 | Other reserve S\$'000 | Accumulated profits S\$'000 | Total attributable to owners of the Company S\$'000 | Non- controlling interests S\$'000 | Total equity S\$'000 |
|---|-----------------------------|-----------------------------------|---------------------------------------|-----------------------------------|-----------------------------|-----------------------------|--|---|----------------------------|
| At 1 January 2017 | 314,165 | (4,092) | 23,745 | 1,712 | (8,543) | 339,401 | 666,388 | 15,456 | 681,844 |
| Total comprehensive income for the year | | | | | | | | | |
| Profit for the year | - | - | - | - | - | 70,779 | 70,779 | (2,118) | 68,661 |
| Other comprehensive income | | | | | | | | | |
| Foreign currency translation differences - foreign operations | - | (284) | - | - | - | - | (284) | 115 | (169) |
| Total other comprehensive income for the year | - | (284) | - | - | - | - | (284) | 115 | (169) |
| Total comprehensive income for the year | - | (284) | - | - | - | 70,779 | 70,495 | (2,003) | 68,492 |
| Transactions with owners, recognised directly in equity | | | | | | | | | |
| Contributions by and distributions to owners | | | | | | | | | |
| Issue of shares upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme | 5,278 | - | - | - | - | - | 5,278 | - | 5,278 |
| Issue of shares in lieu of cash dividends of 1.5 cents per ordinary share pursuant to Raffles Medical Group Ltd Scrip Dividend Scheme | 20,758 | - | - | - | - | - | 20,758 | - | 20,758 |
| Issue of shares to non-controlling interests of subsidiary | - | - | - | - | - | - | - | 4,122 | 4,122 |
| Value of employee services received for issue of share options | - | - | 2,449 | - | - | - | 2,449 | - | 2,449 |
| Final dividend paid of 1.5 cents per ordinary share - Cash | - | - | - | - | - | (5,535) | (5,535) | - | (5,535) |
| Final dividend paid of 1.5 cents per ordinary share - Scrip | - | - | - | - | - | (20,758) | (20,758) | - | (20,758) |
| Interim dividend paid of 0.5 cent per ordinary share - Cash | = | - | - | - | - | (8,854) | (8,854) | - | (8,854) |
| Total contributions by and distributions to owners | 26,036 | - | 2,449 | - | - | (35,147) | (6,662) | 4,122 | (2,540) |
| Changes in ownership interests in subsidiaries | | | | | | | | | |
| Present value of the exercise price of written put options | | | - | | 3,829 | <u> </u> | 3,829 | - | 3,829 |
| Total changes in ownership interests in subsidiaries | - | - | = | - | 3,829 | - | 3,829 | - | 3,829 |
| Total transactions with owners | 26,036 | - | 2,449 | - | 3,829 | (35,147) | (2,833) | 4,122 | 1,289 |
| At 31 December 2017 | 340,201 | (4,376) | 26,194 | 1,712 | (4,714) | 375,033 | 734,050 | 17,575 | 751,625 |



1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year (Cont'd).

| Company | Share capital S\$'000 | Share option reserve S\$'000 | Accumulated profits S\$'000 | Total S\$'000 |
|---|-----------------------------|---------------------------------------|-----------------------------|------------------|
| At 1 January 2016 | 286,366 | 21,089 | 179,212 | 486,667 |
| Total comprehensive income for the year | | | | |
| Profit for the year | - | - | 74,623 | 74,623 |
| Total comprehensive income for the year | - | - | 74,623 | 74,623 |
| Transactions with owners, recognised directly in equity | | | | |
| Contributions by and distributions to owners | | | | |
| Issue of shares upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme | 7,093 | - | - | 7,093 |
| Issue of shares in lieu of cash dividends of 4.5 cents per ordinary share pursuant to Raffles Medical Group Ltd Scrip Dividend Scheme (1) | 20,706 | - | - | 20,706 |
| Value of employee services received for issue of share options | - | 2,656 | - | 2,656 |
| Final dividend paid of 4.5 cents per ordinary share – Cash (1) | - | - | (5,246) | (5,246) |
| Final dividend paid of 4.5 cents per ordinary share – Scrip (1) | - | - | (20,706) | (20,706) |
| Interim dividend paid of 0.5 cents per ordinary share - Cash | - | - | (8,734) | (8,734) |
| Total contributions by and distributions to owners | 27,799 | 2,656 | (34,686) | (4,231) |
| At 31 December 2016 | 314,165 | 23,745 | 219,149 | 557,059 |
| At 1 January 2017 | 314,165 | 23,745 | 219,149 | 557,059 |
| Total comprehensive income for the year | | | | |
| Profit for the year | - | - | 58,154 | 58,154 |
| Total comprehensive income for the year | - | - | 58,154 | 58,154 |
| Transactions with owners, recognised directly in equity | | | | |
| Contributions by and distributions to owners | | | | |
| Issue of shares upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme | 5,278 | - | - | 5,278 |
| Issue of shares in lieu of cash dividends of 1.5 cents per ordinary share pursuant to Raffles Medical Group Ltd Scrip Dividend Scheme | 20,758 | - | - | 20,758 |
| Value of employee services received for issue of share options | - | 2,449 | - | 2,449 |
| Final dividend paid of 1.5 cents per ordinary share - Cash | - | - | (5,535) | (5,535) |
| Final dividend paid of 1.5 cents per ordinary share - Scrip | - | - | (20,758) | (20,758) |
| Interim dividend paid of 0.5 cent per ordinary share - Cash | - | - | (8,854) | (8,854) |
| Total contributions by and distributions to owners | 26,036 | 2,449 | (35,147) | (6,662) |
| At 31 December 2017 | 340,201 | 26,194 | 242,156 | 608,551 |

⁽¹⁾ This dividend payment was based on the issued ordinary shares of the Company prior to subdivision of each ordinary share in the capital of the Company into three ordinary shares which was completed on 11 May 2016.



1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During the year ended 31 December 2017, the Company issued a total of 22,874,652 new ordinary shares due to the allotment and issue of 16,474,652 ordinary shares arising from the application of Raffles Medical Group Ltd Scrip Dividend Scheme in respect of the final dividend for the financial year ended 31 December 2016, as well as the allotment and issue of 6,400,000 new ordinary shares pursuant to the exercise by options holders under the Raffles Medical Group Share Option Schemes.

| Exercise price per share (Post Share Split) | S\$0.26 | S\$0.38 | S\$0.41 | S\$0.55 | S\$0.73 |
|---|-----------|-----------|-----------|---------|---------|
| Number of new shares issued | 671,000 | 228,000 | 201,000 | 563,000 | 501,000 |
| | | | | | |
| Exercise price per share (Post Share Split) | S\$0.78 | S\$1.07 | S\$1.09 | S\$1.31 | |
| Number of new shares issued | 1,460,000 | 1,218,000 | 1,020,000 | 538,000 | |

On 3 April 2017, options to subscribe for 5,000,000 ordinary shares at an exercise price of S\$1.42 were granted to about 425 eligible participants pursuant to the Raffles Medical Group (2010) Share Option Scheme.

As at 31 December 2017, there were outstanding options for conversion into 60,886,000 (31 December 2016: 62,806,000) ordinary shares. The Company does not hold any treasury shares, nor any subsidiary holdings, as at 31 December 2017 (31 December 2016: Nil).

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at end of the immediately preceding year.

| | 31/12/2017 | 31/12/2016 |
|---|---------------|---------------|
| Number of issued shares excluding treasury shares | 1,771,038,970 | 1,748,164,318 |

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, cancellation and/or use of treasury shares as at 31 December 2017 (31 December 2016: Nil).



1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

There were no sales, transfers, cancellation and/or use of subsidiary holdings as at 31 December 2017 (31 December 2016: Nil).

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The financial statements on consolidated results for the year ended 31 December 2017 have been audited in accordance with Singapore Standards on Auditing.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

As attached.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Accounting policies and methods of computation used in the consolidated financial statements for the year ended 31 December 2017 are consistent with those applied in the financial statements for the year ended 31 December 2016, except for the adoption of accounting standards (including its consequential amendments) and interpretations applicable for the financial period beginning 1 January 2017. The adoption of the new/revised accounting standards and interpretations does not have any material effect on the financial statements of the Group.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Please refer to Item 4 above.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| | 2017 | 2016 |
|---|------------|------------|
| Earnings per ordinary share for the year based on 1(a) above :- | | |
| (i) Basic earnings per share [A] | 4.02 cents | 4.04 cents |
| (ii) Diluted earnings per share [B] | 4.00 cents | 4.00 cents |

- [A] The calculation of earnings per ordinary share was based on weighted average number of shares 1,760,971,541 (2016: 1,737,798,111) in issue during the year. For comparative purposes, the weighted average number of ordinary shares for 2016 has been adjusted for Share Split.
- [B] The calculation of earnings per ordinary share (on a fully diluted basis) was based on weighted average number of shares of 1,770,760,550 (2016: 1,753,819,285) in issue during the year. For comparative purposes, the weighted average number of ordinary shares for 2016 has been adjusted for Share Split.



- 7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-
 - (a) current financial period reported on; and
 - (b) immediately preceding financial year.

| | Group | | Company | |
|--|-------------|-------------|-------------|-------------|
| | 31/12/2017 | 31/12/2016 | 31/12/2017 | 31/12/2016 |
| Net asset value per ordinary share [C] | 41.45 cents | 38.12 cents | 34.36 cents | 31.87 cents |

- [C] The calculation of net asset value per ordinary share was based on 1,771,038,970 shares as at 31 December 2017 (31 December 2016: 1,748,164,318).
- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
 - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

The Group registered a revenue of **\$\$477.6** million for the year ended 2017, a marginal increase from **\$\$473.6** million the year before.

Revenue from Hospital Services division and Investment Holdings grew by **2.3%** and **21.1%** respectively, while revenue from Healthcare Services division decreased **1.6%**. The growth in revenue from the Hospital Services division was contributed mainly by the increase in local patient load. Revenue from Healthcare Services division decreased due to lower renewal of international healthcare plans for expatriates. The strong growth in revenue from Investment Holdings was contributed by higher income from the fully leased space at *Raffles Holland V*.

The Group registered a net profit after tax attributable to owners of the Company of **\$\$70.8** million, an increase of **0.8%** from **\$\$70.2** million in 2016. The Group continued to achieve stable profit margin for the year ended 2017, despite marginal growth in revenue.

The continued strong operating cashflows generated from the Group's business operations contributed to a healthy cash position of **\$\$98.3** million as at 31 December 2017. The strong operating cashflows enabled the Group to support its investments in *RafflesHospital Extension* and *RafflesHospital Shanghai* and *Chongqing*. These investments, together with capital expenditure for business expansion amounted to **\$\$141.6** million in 2017.

The Directors are pleased to recommend a final dividend of **1.75** cents amounting to approximately **\$\$31.0** million for the year ended 31 December 2017. Including interim dividend of **0.5** cent per share paid in August 2017, the total dividend for the financial year ended 31 December 2017 will be **2.25** cents per share, an increase of **12.5%** as compared to the previous year.

RafflesMedical continues to expand its network of clinics in 2017 with the opening of new clinics at Changi Airport Terminal 4 and Transit 4 in the fourth quarter of 2017. Two new in-house clinics in Dover and Tampines were opened in August 2017. Northpoint City re-opened in September 2017 after the mall's retrofitting. A new Japanese service was introduced at **Raffles Holland V** to better serve the Japanese community in the Western part of Singapore. Through these new clinics, **RafflesMedical** continues to offer greater convenience for our patients.



9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The current financial period's results are in line with the Directors' expectations as disclosed in the Group's Q3 2017 results announcement.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

RafflesMedical has started a 5-year partnership with the Ministry of Health and the Agency for Integrated Care (**AIC**) from 1 January 2018 through three Primary Care Network¹(**PCN**) clusters around Singapore to better manage chronic conditions of Singaporeans and Permanent Residents. The PCN Scheme will complement the existing Community Health Assist Scheme / Pioneer Generation, Screen For Life (**SFL**) and National Adult Immunisation Scheme to provide accessible and comprehensive family medicine.

RafflesMedical has also been awarded the Air Borders Screening contract by MOH and the Civil Aviation Authority of Singapore to provide temperature screening and infectious disease surveillance at Changi and Seletar Airports since 1 January 2018. This is in addition to **RafflesMedical**'s existing and exclusive medical service provided at Changi Airport in partnership arrangement with the Changi Airport Group.

The new *RafflesHospital's* extension, the *RafflesSpecialistCentre* opened its doors to patients from 22 January 2018. Various specialist centres and the radiology centre have been relocated to the new building from the existing hospital. With the new *RafflesSpecialistCentre* in operation, works have begun on *RafflesHospital* to open up new wards to increase bed capacity, as well as to refurbish the podium for new food and beverage and related shops. Upon completion of these works by middle of the year, the two buildings *RafflesSpecialistCentre* and *RafflesHospital* will provide ambulatory and inpatient capacity to support the expansion of specialist services to serve the growing needs of our local and foreign patients.

Construction of *RafflesHospital Chongqing* and procurement of equipment are progressing according to plans. Recruitment of International and Chinese physicians and hospital management staff have begun and response has been positive. *RafflesHospital Chongqing* is planned to open in the fourth quarter of this year.

RafflesHospital Shanghai, in Pudong Qiantan, is planned for opening in the second half of next year. Construction is also progressing according to plans.

Based on the current economic conditions and barring unforeseen circumstances, the Directors expect the Group to grow and remain profitable for 2018.

Agency for Integrated Care: The Primary Care Networks (PCN) refers to a network of General Practitioners (GPs) supported by nurses and care coordinators who aim to provide holistic and coordinated care for patients with chronic conditions such as diabetes, hypertension and hyperlipidaemia. This team-based care approach ensures patients are being better cared for in the community.



11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? Yes

| Name of Dividend | Interim |
|--------------------------------------|--|
| Dividend Type | Ordinary |
| Dividend Amount per Share (in cents) | 0.5 cent per ordinary share (one tier tax) |
| Tax Rate | Tax Exempt |

| Name of Dividend | Proposed Final |
|--------------------------------------|--|
| Dividend Type | Ordinary |
| Dividend Amount per Share (in cents) | 1.75 cents per ordinary share (one tier tax) |
| Tax Rate | Tax Exempt |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes

| Name of Dividend | Interim |
|--------------------------------------|--|
| Dividend Type | Ordinary |
| Dividend Amount per Share (in cents) | 0.5 cent per ordinary share (one tier tax) |
| Tax Rate | Tax Exempt |

| Name of Dividend | Final |
|--------------------------------------|---|
| Dividend Type | Ordinary |
| Dividend Amount per Share (in cents) | 1.5 cents per ordinary share (one tier tax) |
| Tax Rate | Tax Exempt |

(c) Date payable

The Directors are pleased to recommend a final dividend of 1.75 cents per share amounting approximately to S\$31.0 million in respect of the financial year ended 31 December 2017 for approval by the shareholders at the next Annual General Meeting to be convened on 27 April 2018. Including the interim dividend of 0.5 cent per share paid in August 2017, the total dividends for the financial year ended 31 December 2017 will be 2.25 cents per share, an increase of 12.5% as compared to previous year.

The date of payment of the proposed dividends, if approved at the Annual General Meeting, will be announced at a later date.

(d) Books closure date

The books closure date will be announced at a later date.



11. Dividend (Cont'd)

(e) Scrip dividend scheme

The Scrip Dividend Scheme will be applicable to the final dividend. The issue price of a new share shall not be set at more than 10% discount to, nor shall it exceed the average of the last dealt prices of a share on the SGX-ST for each of the market days during the price determination period (being the period commencing on the day on which the shares are first quoted ex-dividend and ending on the books closure date to determine the entitlements to the final dividend). Further details will be announced at a later date.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. If the group has obtained a general mandate from shareholders for Interested Parties Transactions (IPTs), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company did not obtain a general mandate from shareholders for IPTs.



PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

Business Segments

| 2017 | Healthcare services S\$'000 | Hospital services S\$'000 | Investment holdings S\$'000 | Total S\$'000 |
|--|--|---|---|--|
| Revenue and expenses | | | | |
| Revenue | 206,574 | 291,807 | 21,418 | 519,799 |
| Inter-segment revenue | 3,232 | 23,438 | 15,546 | 42,216 |
| Finance expenses | (204) | - | - | (204) |
| Depreciation and amortisation | (5,012) | (5,652) | (206) | (10,870) |
| Reportable segment profit before tax | 6,539 | 62,479 | 15,922 | 84,940 |
| Reportable segment assets | 768,789 | 168,032 | 753,146 | 1,689,967 |
| Capital expenditure | 8,236 | 4,788 | 134,281 | 147,305 |
| Reportable segment liabilities | 159,282 | 90,080 | 559,167 | 808,529 |
| | | | | |
| 2016 | Healthcare services S\$'000 | Hospital services S\$'000 | Investment holdings S\$'000 | Total S\$'000 |
| 2016 Revenue and expenses | services | services | holdings | |
| | services | services | holdings | |
| Revenue and expenses | services S\$'000 | services S\$'000 | holdings S\$'000 | S\$'000 |
| Revenue and expenses Revenue | services \$\$'000 209,909 | services \$\$'000 | holdings \$\$'000 | \$\$'000 512,915 |
| Revenue and expenses Revenue Inter-segment revenue | services \$\$'000 209,909 3,037 | services \$\$'000 | holdings \$\$'000 | \$\$'000 512,915 39,307 |
| Revenue and expenses Revenue Inter-segment revenue Finance expenses | services \$\$'000 209,909 3,037 (154) | services \$\$'000 285,318 21,537 | holdings \$\$'000 17,688 14,733 | \$\$'000 512,915 39,307 (154) |
| Revenue and expenses Revenue Inter-segment revenue Finance expenses Depreciation and amortisation | services \$\$'000 209,909 3,037 (154) (4,696) | services \$\$'000 285,318 21,537 - (5,702) | holdings S\$'000 17,688 14,733 - (202) | \$\$'000 512,915 39,307 (154) (10,600) |
| Revenue and expenses Revenue Inter-segment revenue Finance expenses Depreciation and amortisation Reportable segment profit before tax | services \$\$'000 209,909 3,037 (154) (4,696) 14,455 | services \$\$'000 285,318 21,537 - (5,702) 61,422 | holdings S\$'000 17,688 14,733 - (202) 11,118 | \$\$'000 512,915 39,307 (154) (10,600) 86,995 |



14. Business Segments (Cont'd)

Reconciliation of reportable segment revenues, profit or loss, assets and liabilities and other material items

| | 2017 S\$'000 | 2016 S\$'000 |
|--|------------------|-----------------|
| Revenues | 5 7 3 3 3 | 34 333 |
| Total revenue for reportable segments | 519,799 | 512,915 |
| Elimination of inter-segment revenue | (42,216) | (39,307) |
| Consolidated revenue | 477,583 | 473,608 |
| Profit or loss | | |
| Total profit for reportable segments | 84,940 | 86,995 |
| Adjustment for depreciation of property, plant and equipment | (4,122) | (4,065) |
| Consolidated profit before tax | 80,818 | 82,930 |
| Assets | | |
| Total assets for reportable segments | 1,689,967 | 1,446,429 |
| Elimination of inter-segment assets | (685,131) | (546,235) |
| Unallocated amounts – current tax and deferred tax assets | 1,025 | 437 |
| Consolidated total assets | 1,005,861 | 900,631 |
| Liabilities | | |
| Total liabilities for reportable segments | 808,529 | 682,367 |
| Elimination of inter-segment liabilities | (572,067) | (482,596) |
| Unallocated amounts – current tax and deferred tax liabilities | 17,774 | 19,016 |
| Consolidated total liabilities | 254,236 | 218,787 |

Other material items

| | Reportable segment totals S\$'000 | Adjustments S\$'000 | Consolidated totals S\$'000 |
|------------------------------------|--|------------------------|-----------------------------------|
| 2017 Depreciation and amortisation | 10,870 | 4,122 | 14,992 |
| 2016 Depreciation and amortisation | 10,600 | 4,065 | 14,665 |

The Group's properties at Raffles Holland V and Raffles Hospital are owned by its subsidiaries and classified as investment properties in the subsidiaries' standalone financial statements. In accordance with the Group's accounting policies, investment property is measured at fair value and not depreciated.



14. Business Segments (Cont'd)

For the preparation of the consolidated financial statements, a portion of these properties are reclassified from investment properties to property, plant and equipment as these properties are used for the supply of medical services by the Group. Accordingly, the carrying values of these properties are depreciated over its useful life in the consolidated financial statements of the Group.

The amount of S\$4,122,000 (2016: S\$4,065,000) relates to the depreciation of these properties for the year ended 31 December 2017.

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Please refer to Item 8.

16. A breakdown of sales.

| | | Group | | |
|--------|---|-----------------|-----------------|-------------|
| | | 2017 S\$'000 | 2016 S\$'000 | Change % |
| 16 (a) | Revenue reported for first half year | 235,003 | 235,812 | (0.3) |
| 16 (b) | Operating profit after tax before deducting non- controlling interests reported for first half year | 31,212 | 31,336 | (0.4) |
| 16 (c) | Revenue reported for second half year | 242,580 | 237,796 | 2.0 |
| 16 (d) | Operating profit after tax before deducting non- controlling interests reported for second half year | 37,449 | 36,610 | 2.3 |

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

| | 2017 S\$'000 | 2016 S\$'000 |
|---------------------------|-----------------|-----------------|
| Interim Ordinary Dividend | 8,854 | 8,734 |
| Final Ordinary Dividend | 30,993* | 26,293 |
| Total | 39,847 | 35,027 |

^{*} The proposed final ordinary dividend for the financial year 2017 is based on estimated number of shares outstanding as at 31 December 2017.



18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13). If there are no such persons, the issuer must make an appropriate negative statement.

The Board of Directors hereby confirms that none of the personnel occupying managerial positions in the Company or any of its principal subsidiaries is a relative of a director, chief executive officer or substantial shareholder of the Company.

19. Confirmation pursuant to Rule 720 (1) of the Listing Manual

The Company confirms that it has procured undertakings from all its Directors and executive officers (in the format set out in Appendix 7.7) under Rule 720 (1) of the Listing Manual.

BY ORDER OF THE BOARD

Kimmy Goh Company Secretary 26 February 2018