

Results Announcement for Q1 2017
(unaudited figures S\$'000)

	Q1 2017 (S\$'000)	Q1 2016 (S\$'000)	% change
Revenue	114,915	116,859	(1.7)
EBITDA	21,765	22,353	(2.6)
Operating Profit	18,087	18,725	(3.4)
PATMI	15,545	15,526	0.1
Diluted Earnings per Share (cts)	0.88	0.89 [^]	(1.1)
Net Assets Value per Share (cts)	39.14	38.12 [*]	2.7

* As at 31 December 2016

[^] Adjusted for Share Split in May 2016 (3 for 1)

Highlights of Q1 2017 Performance

- Group recorded a quarterly revenue of **S\$114.9 million**
- Profit After Tax and Minority Interests (**PATMI**) increased to **S\$15.5 million**
- Excluding the wage credit received, the Group's operating profit would have grown by **3.8%**
- Healthy cash position of **S\$119.4 million**

RafflesMedicalGroup Announces Another Hospital Project in China

Singapore, 24 April 2017 – *RafflesMedicalGroup* (the **Group**), a leading integrated healthcare organisation in Asia, announced that it is developing its second international tertiary hospital in China.

First disclosed on 3 April 2017, the Group has acquired a plot of 28,000 square metres together with an in-construction building located in the Liangjiang New Area in Chongqing for the development of a 700-bed international tertiary hospital. When completed in 2018, *RafflesHospital Chongqing* will be able to serve local and expatriate patients in the western part of China as well as foreign patients from Central Asian republics. Construction of *RafflesHospital Shanghai* has commenced and is proceeding smoothly.

Financially, the Group reported revenue of **S\$114.9** million in Q1 2017 as compared to **S\$116.9** million in Q1 2016. The marginal decline was due to softer than expected demand from foreign patients.

The Group registered a Profit After Tax and Minority Interests (PATMI) of **S\$15.5** million in Q1 2017, a marginal increase of **0.1%** over Q1 2016. Despite the lower revenue, the Group was able to contain costs and maintain its profitability. In addition, the Group's profitability was affected by the lower wage credit received in Q1 2017 of **S\$0.7** million as compared to **S\$1.9** million in Q1 2016. Excluding the wage credit received, the Group's operating profit would have grown by **3.8%**.

The Group maintained its strong cashflow from operating activities of **S\$18.2** million in Q1 2017. As at 31 March 2017, the Group has a healthy cash position of **S\$119.4** million. The strong operating cashflows enabled the Group to support its investments in *RafflesHospital Shanghai* and *RafflesHospital Extension*. These investments together with capital expenditure for business expansion amounted to **S\$14.4** million in Q1 2017.

The development of **RafflesHospital Extension** is progressing well and set to be completed in Q4 2017. The development would allow **RafflesHospital** to increase the breadth and depth of its clinical services as well as the expansion in outpatient specialist centres and inpatient facilities capacity. Paired with **RafflesHealthInstitute's** staff training and development initiatives, the integrated medical complex will be better able to serve the total healthcare needs of the Group's growing pool of patients and corporate clients.

In preparation for the completion of the **RafflesHospital Extension**, **RafflesHospital** continues to build up its emergency, specialist and inpatient services. The Group's integrated healthcare medical centres, **RafflesMedicalCentre-Orchard** and **RafflesMedicalCentre-Holland V**, registered consistent growth in the last quarter.

RafflesMedical expanded its network of clinics in 2017 by opening a new clinic at Hillion Mall in Bukit Panjang, incorporating dental services as well. Existing clinics at Asia Square, Clementi and Nex will be refreshed in Q2 2017 to serve our patients better. Through these initiatives, **RafflesMedical** continues to enhance its touchpoints across Singapore by offering greater convenience to quality healthcare for its patients.

Says Dr Loo Choon Yong, Executive Chairman of **RafflesMedicalGroup**: "We are pleased to have been able to secure the **RafflesHospital Chongqing** project. Together with the upcoming Shanghai hospital, we will be a major player in tertiary hospital services in China, where there is significant demand for good quality healthcare from locals and foreigners."

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About Us

RafflesMedicalGroup (SGX: BSL) is a leading integrated private healthcare provider in the region, operating medical facilities in thirteen cities in Singapore, China, Japan, Vietnam and Cambodia.

RafflesMedical clinics form one of the largest networks of private family medicine centres in Singapore.

RafflesHospital, the flagship of Raffles Medical Group, is a private tertiary hospital located in the heart of Singapore offering a wide range of specialist medical and diagnostic services for both inpatients and outpatients. Representing more than 30 disciplines, our team of specialists constitutes a group practice combining sub-specialty expertise and teamwork to ensure optimal, affordable and high quality care for our patients. The Group also has representative offices in Indonesia, Vietnam, Cambodia, Brunei, Bangladesh and the Russian Far East, as well as associates throughout the Asia-Pacific region.

RafflesDental is a team-based dental group in Singapore comprising of a specialist dental practice at Raffles Hospital and a network of general dental clinics.

RafflesHealthinsurance provides healthcare insurance to corporate and individual clients.

For more information, please refer to our website at www.rafflesmedicalgroup.com.

Annex A

Artist's Impression of Raffles Hospital – Chongqing



700 Bed Tertiary Hospital

RafflesHospital
Chongqing