

## Audited Results Announcement for Year Ended 2008

	<b>2008 (S\$'000)</b>	<b>2007 (S\$'000)</b>	<b>% change</b>
<b>Revenue</b>	200,769	168,659	19.0
<b>EBITDA</b>	45,385	31,749*	42.9
<b>Operating Profit</b>	38,973	28,216	38.1
<b>Profit Before Tax</b>	38,350	28,922*	32.6
<b>Profit After Tax and Minority Interests</b>	31,547	23,363*	35.0
<b>Diluted Earnings per Share (cts)</b>	6.02	4.71*	27.8
<b>Net Asset Value per Share (cts)</b>	42.87	38.98	10.0

\* Excluding fair value gain of an investment property amounting to S\$12.5 million in FY 2007

### Highlights of 2008 Performance

- Profit after tax and minority interests grew **35.0%** to **S\$31.5 million**
- Group achieved **19.0%** growth in revenue to a record **S\$200.8 million**
- Profit from operating activities increased by **38.1%**
- Revenue from Hospital Services division increased by **20.2%**
- Revenue from Healthcare Services grew **16.3%**

## MEDIA RELEASE

*RafflesMedicalGroup*

### *RafflesMedicalGroup* Ends 2008 Strongly Revenue Tops S\$200 Million Operating Profit Increases 38.1%

Singapore, 23 February 2009 – *RafflesMedicalGroup*, (“Group”) a leading integrated private healthcare provider in Singapore and the region, announced its full year financial results for 2008 today.

In line with its strong performance in the first three quarters of the year, the Group’s profit and revenue continued to reach new heights. The Group’s revenue grew **19.0%** from **S\$168.7 million** in 2007 to a record **S\$200.8 million** for the year ended 31 December 2008.

All divisions continued to contribute positively to the growth of the Group with revenue from Hospital Services division increasing by **20.2%** whilst Healthcare Services division grew by **16.3%**.

Operating profit for the Group grew **38.1%** from **S\$28.2 million** in 2007 to **S\$39.0 million** in 2008 as a result of greater operating efficiencies, and increased local and foreign patient load.

Excluding the result of a fair value gain of an investment property in 2007, profit after tax and minority interests increased by **35%** to **S\$31.5 million** in 2008.

The Group also ended the year with a healthy net cash position of about **S\$18.0 million** resulting from strong cash flows from the Group’s operating activities.

*RafflesHospital*’s focus on expanding its surgical program and strengthening its critical care capabilities was rewarded with favourable growth. The hospital’s reputation as a provider of high-quality tertiary care was reflected in the number of complex cases directed to the hospital. As a result, the hospital saw an increasing demand in the utilisation of higher intensity and higher value services.

**RafflesHospital** aims to step up its recruitment of specialist consultants with more expected to join the hospital in the coming months.

Measures taken over the years to diversify **RafflesHospital's** patient base have paid off, and the hospital has successfully avoided over-reliance on a single market. Currently, foreign patients from more than 100 countries come to the hospital for their healthcare needs.

With this well-diversified foreign patient base and the continued focus on curative services, **RafflesHospital** is expected to perform well this year.

In 2008, **RafflesMedical** clinics did well to sustain growth through the provision of new niche services to its corporate and private patients. Its service offerings now include family medicine, corporate healthcare, occupational health, preventive screening, emergency services, travel and aviation medicine, healthcare insurance, dental and aesthetic services. New clinics were opened and more locations are being explored to widen the clinic network further.

To meet the more discerning family medicine needs of patients, the Raffles Executive Medical Centre (REMC) was introduced in March 2008. Located within **RafflesHospital**, it caters to the personalised primary care needs of busy executives and individuals, providing comprehensive outpatient services.

**International Medical Insurers** performed well in its tie up with BUPA for the IMI-BUPA International Health Plan. The health plans providing global coverage benefit multinational corporations with regional offices and executives who travel frequently or are stationed in overseas locations.

Not unexpectedly, the deepening global financial and economic slowdown continues to pose challenges for businesses in Singapore and the region. The curative healthcare sector, which is the main focus of the Group, is likely to be more resistant to the severe economic downturn, and the sound underlying business fundamentals of the Group will continue to underpin the Group's performance.

Said Dr Loo Choon Yong, Executive Chairman of **RafflesMedicalGroup**: “The economic environment in 2009 will continue to be uncertain. However, the Group’s business, governance and clinical models will ensure that we are robust enough to meet the challenges.

Our strong operating cash flows, prudence in cost management and a net-cash balance sheet will enable the Group to remain financially resilient in this downturn, and we may even take advantage of strategic opportunities that come our way.”

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**RafflesMedicalGroup** is a leading integrated private healthcare provider in Singapore and the region.

**RafflesMedical** clinics form one of the largest network of private family medicine centres in Singapore. We also operate a clinic network in Hong Kong.

**RafflesHospital**, the flagship hospital of Raffles Medical Group, is a private tertiary hospital located in the heart of Singapore. We offer a wide range of specialist medical and diagnostic services for both inpatients and outpatients. Representing more than 30 disciplines, our team of specialists constitutes a group practice combining sub-specialty expertise and teamwork to ensure optimal, affordable and high quality care for our patients. We also have representative offices in Indonesia, Vietnam and Bangladesh, as well as associates throughout the Asia-Pacific region.

**International Medical Insurers** provides healthcare insurance to corporate and individual clients.

For more information, please refer to our website at [www.rafflesmedicalgroup.com](http://www.rafflesmedicalgroup.com)