

## Results Announcement for Q2 2007 (unaudited figures S\$'000)

	Second Quarter		% change
	Q2 2007	Q2 2006	
Revenue	41,393	32,770	26.3
Operating Profit	6,508	4,503	44.5
Profit Before Tax	19,355	4,793	303.8
Profit After Tax	15,780	3,802	315.0
Diluted Earnings per Share (cts)	3.34	0.83*	302.4

\* Figure restated due to the one for ten bonus shares issued

### Highlights of Q2 2007 Performance

- Profit after tax grew **315.0%** to **S\$15.8 million**; operating profit grew by **44.5%**
- Raffles Medical Group achieved **26.3%** growth in revenue to **S\$41.4 million**
- Revenue from Hospital Division increased by **33.2%**
- Revenue from Healthcare Services Division grew **17.6%**
- The Group will acquire full ownership of the Raffles Hospital building at 585 North Bridge Road, Singapore 188770
- Temasek Holdings and the Government of Qatar are now strategic shareholders. Each now owns 4.87% of the Group

# RafflesMedicalGroup

## PRESS RELEASE

30 July 2007

### **RafflesMedicalGroup Sees 315.0% Surge in Profits; Record Quarterly Revenue of S\$41.4 million**

**RafflesMedicalGroup** continues on its growth path with impressive performances by the Hospital and Healthcare Services divisions.

Profit after tax for the Group grew by a spectacular **315.0%**, from **S\$3.8 million** in Q2 2006 to **S\$15.8 million** in this quarter.

The Group also achieved record quarterly revenue of **S\$41.4 million** in Q2 2007 as compared to **S\$32.8 million** in Q2 2006 - an increase of **26.3%**.

This outstanding performance is due in part to a **44.5%** increase in profit, fueled by an increased patient load, a wider range of medical specialties and improved operating efficiencies.

An increased share of profits from CapitaLand-Raffles Properties Pte Ltd (CRPPL) also contributed to the profit surge.

Revenue from the Healthcare Services Division grew by **17.6%**, with positive contributions from both the Group's network of family medicine clinics and **International Medical Insurers**, the Group's healthcare insurance specialist.

The strong economic climate in Singapore and the region have impacted the Healthcare Services Division positively as more companies look to invest in the corporate healthcare needs of their staff.

**RafflesMedical** was awarded another five-year contract to continue running the medical services that it has operated at Singapore Changi Airport since 1990. In addition to the clinics at the existing two terminals and the Cargo Complex, **RafflesMedical** will start a new medical centre at Terminal 3 to operate General Practice, Health Screening, Obstetrics & Gynaecology, and Aesthetics services.

**RafflesHospital** achieved **33.2%** growth in Q2 2007 as it continues to attract more local and foreign patients.

With full ownership of the **RafflesHospital** building, the Group will be able to develop its flagship facility to its fullest potential and to achieve even better operating efficiencies by improving or altering the use of various parts of the **RafflesHospital** building to meet the demands of the Group's growing healthcare businesses.

The growth in the number of Raffles specialists has added to the strength of the multi-disciplinary approach in the care of patients.

The **Raffles Women's Centre** has expanded its services to offer foetal screening and infertility treatment. The newly opened **Raffles Fertility Centre** offers hope to childless couples with treatments such as Super-ovulation & Intrauterine Insemination (SOIUI), In-vitro Fertilisation (IVF) and Intra Cytoplasmic Sperm Injection (ICSI).

With 10 O&G specialists, **Raffles Women's Centre** is establishing itself as a leading women's centre offering a complete spectrum of O&G services.

The **Raffles Japanese Clinic** outgrew its current space and has shifted to a larger premise within the Hospital. With more Japanese doctors and a dentist on board, Raffles Japanese Clinic now provides a spectrum of care including antenatal care, infectious disease treatment, gastroscopy, colonoscopy and dental services.

The newly expanded **Raffles Aesthetics** has undergone a facelift and now offers a palette of medical cosmetics and spa services. Doctors work hand-in-hand with spa therapists to provide total wellness to patients in a safe and medically-supervised environment.

The newly opened **Raffles Eye Centre** has set its sight on growth as it provides more eye services to both young and old, including the revolutionary 23-gauge vitrectomy - a stitchless minimally invasive treatment for vitreous-retinal problems.

As **RafflesHospital** grows, it also broadens its international patient base.

In addition to traditional regional markets like Indonesia and Malaysia whose numbers have risen in the past year, patients from new markets like Vietnam, Mongolia and Russia are being seen in increasing numbers at Raffles Hospital.

Going forward, **RafflesMedicalGroup** looks to benefit from the placement of 50 million new shares to a wholly owned subsidiary of Temasek Holdings and Qatar Investment Authority - the investment arm of the Government of Qatar. The placement raised net proceeds of approximately S\$63.9 million for the Group.

Said Dr Loo Choon Yong, Executive Chairman of **RafflesMedicalGroup**:

“The entry of Temasek Holdings and the Government of Qatar as key investors in the Group will facilitate the overseas expansion of RMG. We will be able to leverage on their expertise, advice and goodwill to explore the significant healthcare opportunities in the region.”

Growth from the Group’s key local units – **RafflesMedical Clinics**, **RafflesHospital** and **International Medical Insurers** – will continue, boosted by strong economic growth in Singapore and the region.

New impetus will come from the Group’s overseas expansion.

Under its newly formed **RafflesHospital International** arm, the Group is exploring investment, consultancy and management opportunities in hospitals and medical centers in China, Malaysia, India, Vietnam and the Middle East.

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**RafflesMedicalGroup** is a leading integrated private healthcare provider in Singapore and the region.

**RafflesMedical** clinics form the largest network of private GP clinics with more than 60 facilities spread across the island. We also have 4 clinics in Hong Kong.

**RafflesHospital**, the flagship hospital of Raffles Medical Group, is a 380-bed private tertiary hospital located in the heart of Singapore. We offer a wide range of specialist medical and diagnostic services for both inpatients and outpatients. Representing more than 30 disciplines, our team of specialists constitutes a group practice combining sub-specialty expertise and teamwork to ensure optimal, affordable and high quality care for our patients. We also have representative offices in Indonesia, Vietnam and Bangladesh.

**International Medical Insurers** provides healthcare insurance to corporate and individual clients.

For more information, please refer to our website at [www.rafflesmedical.com](http://www.rafflesmedical.com)