

#### **RAFFLES MEDICAL GROUP LTD**

(Co Reg No: 198901967K)

#### Financial Statement For The Quarter Ended 31 March 2005

# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

# 1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

Group	31/03/2005 S\$'000	31/03/2004 S\$'000 Restated	Change %
Revenue	25,181	24,873	1.2
Other operating income	202	58	248.3
Inventories and consumables used	(2,945)	(2,921)	0.8
Staff costs	(14,317)	(13,793)	3.8
Depreciation of property, plant and equipment	(695)	(797)	(12.8)
Other operating expenses	(4,890)	(4,897)	(0.1)
Profit from operations	2,536	2,523	0.5
Finance costs	(14)	(21)	(33.3)
Share of profits in a jointly controlled entity	338	247	36.8
Profit from ordinary activities before taxation	2,860	2,749	4.0
Income tax expense	(573)	(580)	(1.2)
Profit from ordinary activities after taxation	2,287	2,169	5.4
Minority interests	(7)	2	NM
Profit after tax and minority interests (PATMI)	2,280	2,171	5.0

Note: NM denotes not meaningful

## Profit from ordinary activities before taxation includes the following:

	31/03/2005	31/03/2004
Group	S\$'000	S\$'000
(a) Other operating income		
Interest income	165	58
Foreign exchange gain	37	-
(b) Other operating expenses		
Allowance for doubtful trade receivables (net)	(74)	36
Amortisation expense	13	13
Bad debts written off	-	-
Foreign exchange loss	-	81
Property, plant and equipment written off	1	88

## The adjustment for under and over provision of tax in respect of prior years are as follows:

Group	31/03/2005 S\$'000	31/03/2004 S\$'000
Under/(Over) provision in respect of prior years:		
Current tax expense	-	-
Deferred tax expense	<u>-</u>	-

1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	Group		Company	
	31/03/2005 S\$'000	31/12/2004 S\$'000	31/03/2005 S\$'000	31/12/2004 S\$'000
		Restated		Restated
Non-current assets				
Property, plant and equipment	19,165	19,354	2,487	2,417
Interests in subsidiaries	-	-	73,087	73,087
Interest in jointly controlled entity	52,006	51,680	-	-
Membership rights, at cost	88	88	68	68
Intangible assets	296	309	-	-
Deferred tax assets	875	1,004	<del>-</del>	
	72,430	72,435	75,642	75,572
Current assets				
Investment in commercial notes	13,000	9,500	5,000	1,500
Inventories	2,814	2,568	1,016	804
Trade & other receivables	13,630	11,005	11,931	11,284
Cash and cash equivalents	28,910	32,181	25,381	28,694
	58,354	55,254	43,328	42,282
Current liabilities				
Trade and other payables	21,748	21,956	10,989	11,516
Interest-bearing liabilities	1,959	2,076	1,927	1,916
Current tax payable	3,063	2,635	2,090	1,869
	26,770	26,667	15,006	15,301
Net current assets	31,584	28,587	28,322	26,981
	104,014	101,022	103,964	102,553
Non-current liabilities				
Deferred tax liabilities	712	712	175	175
	103,302	100,310	103,789	102,378
Observation and the l	00.045	00.475	00.045	00.475
Share capital	39,345	39,175	39,345	39,175
Reserves	63,799	60,984	64,444	63,203
Shareholders' equity	103,144	100,159	103,789	102,378
Minority interests	158	151	<del>-</del>	
Total equity	103,302	100,310	103,789	102,378

## 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

## Amount repayable in one year or less, or on demand

As at 31/03/2005		As at 3	1/12/2004
Secured	Unsecured	Secured	Unsecured
S\$0	S\$1,958,800	S\$0	S\$2,075,770

## Amount repayable after one year

As at 31/	03/2005	As at 3	1/12/2004
Secured	Unsecured	Secured Unsecured	
S\$0	S\$0 S\$0		S\$0

## **Details of any collateral**

Nil

# 1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Q1 2005	Q1 2004 restated
	S\$'000	S\$'000
Cash Flows from Operating Activities		
Profit from ordinary activities before taxation	2,860	2,749
Adjustments for :-	40	4.0
Amortisation of intangible assets	13	13
Depreciation of property, plant and equipment	695	797
Equity share option expense	182	22
Finance costs	14	21 81
Foreign exchange (gain)/loss	(37)	
Interest income from fixed deposits and commercial notes  Property, plant and equipment written off	(165) 1	(58) 88
Share of profits in a jointly controlled entity	(338)	(247)
Operating profit before working capital changes	3,225	3,466
Changes in working capital :-	3,223	3,400
Inventories	(245)	(296)
Trade and other receivables	(2,603)	5,031
Trade and other payables	(192)	1,696
Cash generated from operations	185	9,897
Interest paid	(14)	(21)
interest paid	(17)	(21)
Cash flows from operating activities	171	9,876
Investing activities		
Investment in commercial notes	(3,500)	20
Interest received	147	97
Purchase of property, plant and equipment	(504)	(239)
Cash flows used in investing activities	(3,857)	(122)
Financing activities		
Proceeds from issue of shares	544	137
Cash flows from financing activities	544	137
Net (decrease)/increase in cash & cash equivalents	(3,142)	9,891
Cash and cash equivalents at beginning of the period	32,021	10,649
Effect of exchange rate changes on cash & cash equivalents held in foreign currency	_	9
Cash and cash equivalents at end of the period	28,879	20,549

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

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		ttributable to	Equity Holde Equity	rs of Raffles Me	dicai Group Lt	<u>u</u>		
			compen	Exchange	Accu-			
	Share	Share	-sation	translation	mulated		Minority	Total
Group	capital	premium	reserve	reserve	profits	Total	interests	equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
At 1 January 2004, as								
previously reported in								
Annual Report	38,734	53,157	-	(173)	4,574	96,292	148	96,440
Effects of adopting FRS 102			66	-	(66)		_	
At 1 January 2004, restated	38,734	53,157	66	(173)	4,508	96,292	148	96,440
Exchange differences on								
translation of financial								
statements of overseas								
subsidiaries	-	-	-	97		97	-	97
Net profit for the period	-	-	-	-	2,171	2,171	(2)	2,169
Issue of 415,000 shares at								
S\$0.10 each with a								
premium of S\$0.23 per								
share upon the exercise of								
options under Raffles								
Medical Group Employees'	40	05				127		127
Share Option Scheme	42	95	22	-	-	137 22	-	137 22
Equity share option issued	-	-	22	-	-	22	-	22
At 31 March 2004	38,776	53,252	88	(76)	6,679	98,719	146	98,865
At 1 January 2005, as								
previously reported in								
Annual Report	39,175	54,075	-	88	6,821	100,159	151	100,310
Effects of adopting FRS 102		-	636	-	(636)	-	-	
At 1 January 2005, restated	39,175	54,075	636	88	6,185	100,159	151	100,310
Exchange differences on								
translation of financial								
statements of overseas								
subsidiaries	-	-	-	(21)	-	(21)	-	(21)
Net profit for the period	-	-	-	-	2,280	2,280	7	2,287
Issue of 1,697,000 shares at								
S\$0.10 each, with 152,000,								
853,000 and 692,000 shares								
at a premium of S\$0.33,								
S\$0.23 and S\$0.185 per								
share respectively upon the exercise of options under								
Raffles Medical Group								
Employees' Share Option								
Scheme	170	374	_	_	_	544	_	544
Equity share option issued	-	-	182	_	-	182	-	182
. ,								
At 31 March 2005	39,345	54,449	818	67	8,465	103,144	158	103,302

			Equity compensation	Accumulated	
Company	Share capital	Share premium	reserve	profits	Total equity
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
At 1 January 2004, as previously reported in Annual Report	38,734	53,157	-	10,859	102,750
Effects of adopting FRS 102	-	-	30	(30)	
At 1 January 2004, restated Issue of 415,000 shares at S\$0.10 each with a premium of \$0.23 per share upon the exercise of options under Raffles Medical Group Employees' Share Option	38,734	53,157	30	10,829	102,750
Scheme	42	95	-	-	137
Equity share option issued	-	-	10	-	10
Net profit for the period	-	-	-	1,553	1,553
At 31 March 2004	38,776	53,252	40	12,382	104,450
At 1 January 2005, as previously reported in Annual Report	39,175	54,075	- 306	9,128	102,378
Effects of adopting FRS 102				(306)	- 100.070
At 1 January 2005, restated Issue of 1,697,000 shares at S\$0.10 each, with 152,000, 853,000 and 692,000 shares at a premium of S\$0.33, S\$0.23 and S\$0.185 per share respectively upon the exercise of options under Raffles Medical Group Employees' Share Option Scheme	39,175 170	54,075 374	306	8,822	102,378 544
Equity share option issued	-	-	82	_	82
Net profit for the period	-	-	-	785	785
At 31 March 2005	39,345	54,449	388	9,607	103,789

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During the quarter ended 31 March 2005, the Company issued 1,697,000 new shares. 152,000, 853,000 and 692,000 shares were issued at S\$0.43, S\$0.33 and S\$0.285 respectively upon the exercise of options under the Raffles Medical Group Employee's Share Option Scheme.

As at 31 March 2005, there were outstanding options for conversion into 29,270,000 (Q1 2004 : 33,408,800) ordinary shares of S\$0.10 each.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The financial statement on consolidated results for the quarter ended 31 March 2005 have not been audited or reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Accounting policies and methods of computation used in the consolidated financial statements for the quarter ended 31 March 2005 are consistent with those applied in the financial statements for the year ended 31 December 2004 except for the adoption of new/revised Financial Reporting Standards ("FRS") which came into effect on 1 January 2005 as highlighted in Note 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Impact of new Financial Reporting Standards FRS 102 Share-based payment

FRS 102 is effective for the financial year beginning on 1 January 2005. FRS 102 requires the Group and the Company to recognise an expense in the profit and loss account with a corresponding increase in equity for share options granted under Raffles Medical Group Employees' Share Option Scheme after 22 November 2002 and not vested by 1 January 2005. The total amount to be recognised as an expense in the profit and loss account is determined by reference to the fair value of the options at the date of the grant and the number of options to be vested by vesting date.

The impact of adopting FRS 102 retrospectively in respect of Raffles Medical Group Employees' Share Option Scheme are as follows:

- (1) opening accumulated profits as at 1 January 2004 have been restated by S\$66,000 for FY 2003 share option expense;
- (2) for the financial year ended 31 December 2004, the profit and loss account have been restated by S\$570,000 for FY 2004 share option expense. Accordingly, opening accumulated profits as at 1 January 2005 have been restated by S\$636,000;
- (3) the effect on Q1 2005 and Q1 2004 results are as follows:

Group	Q1 2005	Q1 2004
	S\$'000	S\$'000
Net profit before changes in accounting policy	2,465	2,193
Effect of adopting FRS 102	185	22
Net profit for the period	2,280	2,171

Saved for the effects of adopting FRS 102, the other new/revised FRS are currently assessed to have no material impact on the Group's results.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

		Q1 2005	Q1 2004 restated
6.(a)	Earnings per ordinary share for the period based on 1(a) above :-		
	(i) Based on existing issued share capital [A]	0.58 cents	0.56 cents
	(ii) On a fully diluted basis [B]	0.57 cents	0.55 cents

- [A] The calculation of earnings per ordinary share is based on weighted average shares of 392,474,388 (Q1 2004 : 387,521,922) in issue during the period.
- [B] The calculation of earnings per ordinary share (on a fully diluted basis) is based on weighted average shares of 399,951,338 (Q1 2004 : 391,965,670) in issue during the period.
- 7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

		Gro	up	Com	pany
		31/03/2005	31/12/2004	31/03/2005	31/12/2004
7. (a)	Net asset value per ordinary				
	share [C]	26.22 cents	25.57 cents	26.38 cents	26.13 cents

[C] The calculation of net asset value per ordinary share is based on 393,444,999 (31 December 2004 : 391,747,999) shares as at 31 March 2005.

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

The Group's revenue grew 1.2% to S\$25.2 million in Q1 2005 compared with S\$24.9 million in Q1 2004. The strong revenue growth by the Hospital services division of 23.7% has more than offset lower revenue from the Healthcare services division with the discontinuation of Sars related projects. Excluding revenue from Sars related projects in Q1 2004, the Group's revenue would have grown by 10.8%.

Hospital services Profit Before Tax increased by 105.5% from S\$0.8 million in Q1 2004 to S\$1.7 million in Q1 2005. In this quarter, Specialist outpatient visits grew by 11.3% whilst hospital admissions grew by 20.2%.

The Group's net profit after tax grew by 5.4% to S\$2.3 million in Q1 2005 compared to the same period last year.

The strong growth from the Hospital services division made up for the lower profits from Healthcare services division, start-up expenses of the health insurance division as well as the additional cost of stock option expensing in accordance with FRS 102.

The Group's EBITDA stood at S\$3.6 million for Q1 2005.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The current financial period's results are in line with the Directors' expectations as disclosed in the Group's full year 2004 results announcement.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group has been actively marketing the Hospital services to local and regional patients. It is also continuously recruiting Consultant Specialists in various fields and extending existing and adding new services to Raffles Hospital. These efforts will have a positive impact on the revenue of the Hospital services division.

The strong growth from the Hospital services division is expected to contribute more significantly to the Group's results.

Given the optimistic economic outlook for Singapore and the region, the Directors expect the Group to perform well in 2005.

#### 11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? No

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared or recommended for the quarter ended 31 March 2005.

# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

13. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

Not applicable.

14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

Not applicable.

15. A breakdown of sales.

Not applicable.

16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

	Latest Full Year (S\$'000)	Previous Full Year (S\$'000)
Ordinary	0	0
Preference	0	0
Total	0	0

#### BY ORDER OF THE BOARD

Koh Lin Company Secretary 7 May 2005